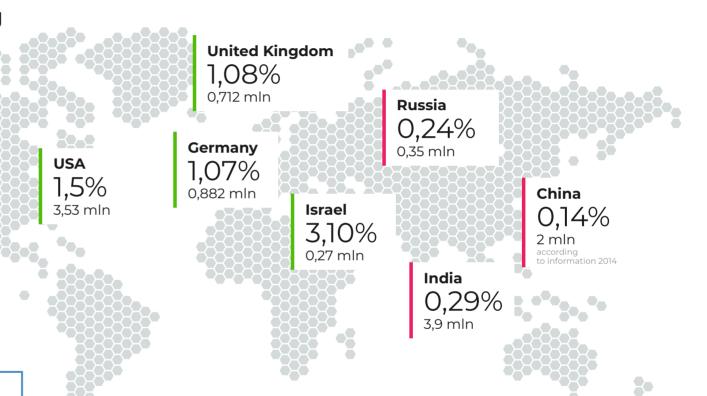


IT specialists

The global industry is experiencing a shortage of IT specialists



1 million

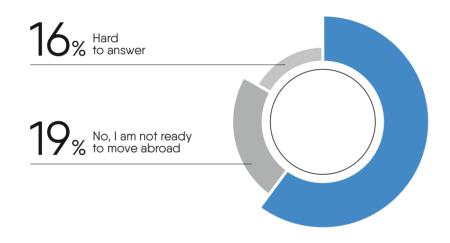
Russian digital economy requires over 1 million professionals in IT for successful transformation

% – the share of population employed in ITNumbers - IT-specialists in the country

Centers of attraction
Centers of outflow

Source: according to International Data Corporation, GIZ Access, IIDF, 2018

of Russian it specialists are ready to move abroad



- The shortage of highly qualified IT specialists due to the lack of professional education
- Imbalance between
 life and work in modern cities
- Lack of IT-ecosystem

A city build the way IT professionals dream



CITY

5 144 people are in the city every day

years – citizens' average age

registered companies and entrepreneurs

SPECIAL ECONOMIC ZONE

companies (residents and partners)

3 600 jobs

23.3 bln of investments

UNIVERSITY

804

students

53

academic partners worldwide

263

members of academia with experience in IT



Master plan

Innopolis` master plan was designed by RSP Architects Planners & Engineers, Singapore.

RSP Architects is one of the most experienced companies in city planning and architecture around the world.



Liu Tai Ker

Head of RSP Architects Planners&Engineers. Architect, who designed image of modern Singapore. Manager of Innopolis master plan development.



Citizens of Innopolis

Happiness index 85 out of 100 points

5 144 people are in the city every day

3781 dwellers, including

1042 children (kindergarten, school, lyceum)

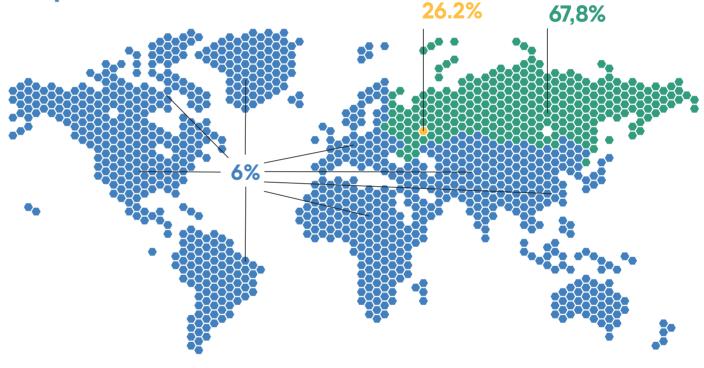
804 students (Innopolis University)

1 411 come to work from the surrounding settlements

Average salary in the city

827 \$/month among citizens

1060 \$/month among employees of SEZ companies



Relocation geography

Moscow and other regions of the Russian Federation
(Siberia, Ural, St. Petersburg,

Rostov region, Samara region, etc.)

Republic of Tatarstan

Foreign countries
(France, Korea, Spain, Mexico, Cuba, Iraq, India, Belarus)

Apartment buildings



1 572 apartments

rental price for month

for studio apartment __ \$ 116 for one bedroom apartment __\$ 168 for two bedroom apartment __\$ 219





Townhouses



21 houses

apartments ___168

total area $__16800 \text{ m}^2$

price $_{_{}}$775 m²$



Educational infrastructure

263 children

Kindergarten

417 students

School

153 students

Physics and Mathematics Boarding School



Urban space ArtSpace

A place for rest, education, creativity

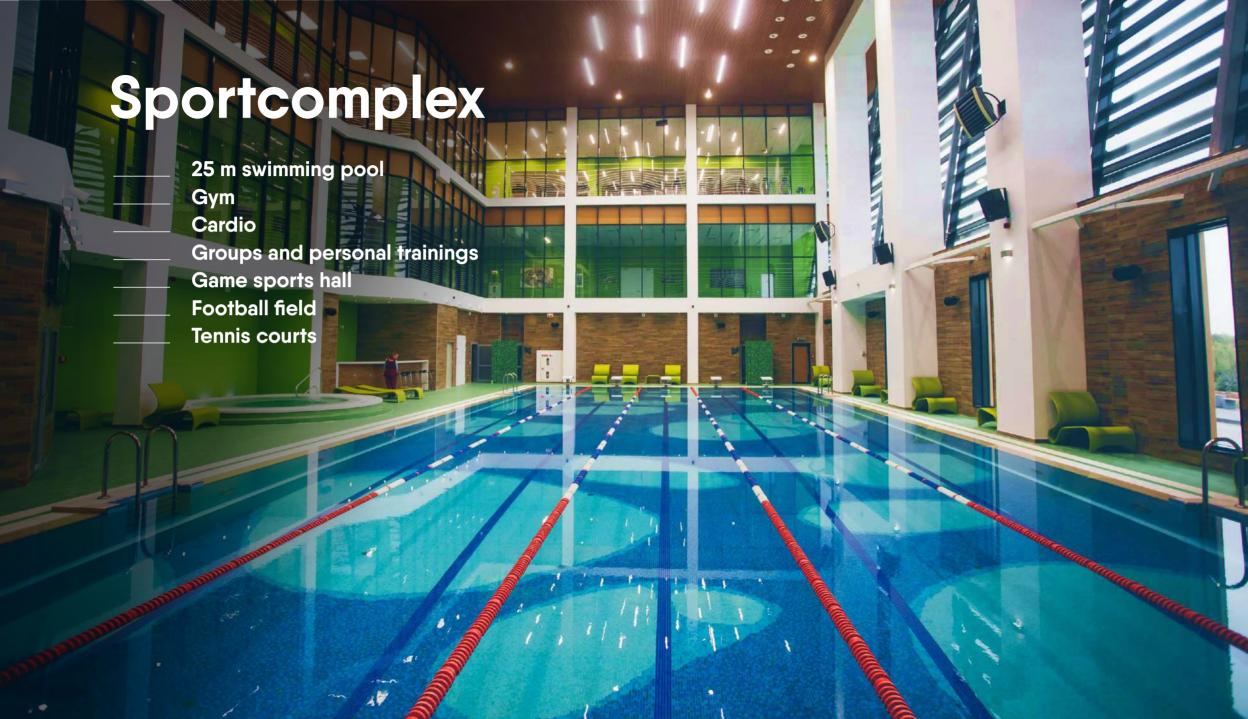
- ____ Multifunctional hall «Bradbury»
- Hack-space (a workshop for aeromodelling, robotics or making a birdhouse)
- ____ Coworking (for lectures and seminars of city interest clubs)
- ____ Theater studio (public speaking classes)
- ____ Fine arts studio
- ___ Dance class
- ____ Sound recording studio
- ____ Café











Sviyaga hills resort

World-class golf course

18 holes

180_m

height difference

Club restaurant, swimming pool, summer terrace, sauna



I like the team, that sets the task to create the most comfortable conditions for residents. In deeds and not just words. I'm not wasting time in traffic jams, enjoy excellent ecology and safety for children. Keep it up!

Evgeny Nikolsky
General Director of Roadar LLC





Sviyaga hills ski resort

European class skiing center

4

tracks

 $3500\,\mathrm{m}$

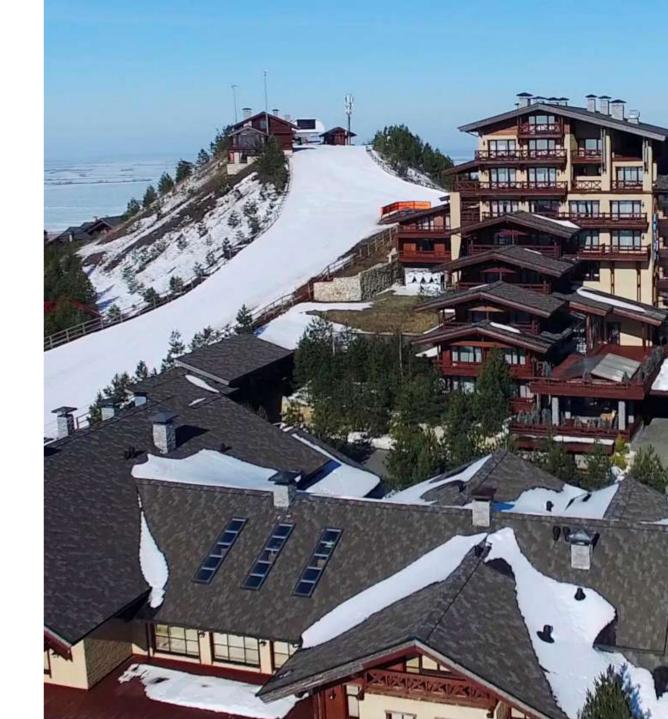
tracks length

4

4-5* hotels

10

restaurants and cafes





Innopolis University

Education and research in IT and robotics

804 students 50 graduate students 263
members
of academia with
experience in IT

15 labs
8 R&D centers
12 896 applications from 161 countries
49 applications per place
56 - maximum Hirsch index of university professors

NTI robotics center

— 95,7 — average score on National exams among successful applicants



A. Popov building

45 479 m² total area

2 200 jobs

N. Lobachevsky building

 $28\ 700\ \mathsf{m^2}$

1500

total area

jobs

opening year 1st quarter 2021





ICL office building

Laishevo municipal district

 $12\ 395\ m^2$

1260

total area

jobs

ICL office building Kazan

 $15\ 103\ m^2$

1 5 3 1

total area

jobs



Professional recognition



Award from JSC "Special economic zones" for a unique ecosystem for business in the category:

Social environment



fDi Magazine's "Global Free Zones of the Year 2019 Awards" in the categories: Specialization in IT, Industry 4.0



Member Of The WorldFreeZones Organization

Residents and partners

















126 companies*

23.3 bln of investments**

3 600 jobs***



^{*} Residents and partners, including the territory of Innopolis SEZ in Laishevo municipal district



Staff of residents and partners, including the territory of Innopolis SEZ in Laishevo municipal district Investments of residents (cumulatively), including the territory of Innopolis SEZ in Laishevo municipal district, bln rubles Revenue of residents (cumulatively), including the territory of Innopolis SEZ in Laishevo municipal district, bln rubles

^{**} Investments of residents (cumulatively) as of the 2rd quarter of 2020, including the territory of Innopolis SEZ in Laishevo municipal district

^{***} Staff of residents and partners, including the territory of Innopolis SEZ in Laishevo municipal district

Special tax treatment



Corporate income tax

Federal tax rate

2%

Regional tax rate

0% first 5 years

5% next 5 years

13,5% after 10 years



Insurance payments

14% for IT companies until 2023*

* residents which operate in IT-sector can apply 14% rate (until 2023) under certain conditions prescribed by the Tax Code of the Russian Federation



Simplified taxation system

1% for IT companies until 2023

_____ Transport tax

0% for 10 years

_____ Property tax

0% for 10 years

____ Tax on land

0% for 5 years

It specialist recruitment center



Free recruitment of specialists of any level

- Hunting middle/senior IT-specialists
- From a vacancy opening to the first candidate who may fits the requirements up to 3 days
- ___ 45 000+ CV of IT-specialists

Java, Scala, Python, Go, PHP, .Net, C/C\++, JavaScript, Android, IOS developers; QA, DevOps, analysts, project managers



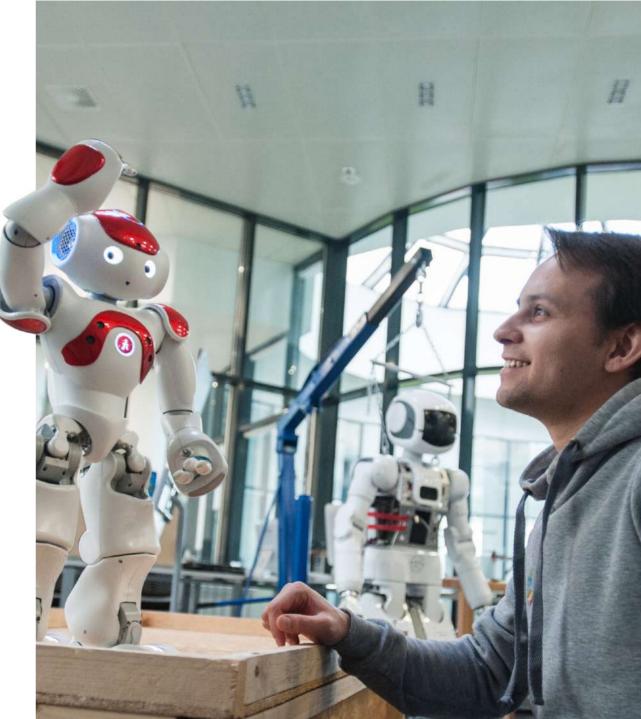
Innopolis Road show

Off-site meetings with students and meetups for developers in Innopolis and other cities in Russia



Participation in IT industry specialized conferences

Joker, HolyJS, Mobius, Heisenbug, Dump, CodeFest, Stachka



Startups



Preferential rental rates for seats in coworking

\$ 13 /month*

* The discount is provided for no more than 12 months from the date of rent



Rent of apartments on favorable terms



\$1300

of a deposit for \$ 6 500 of services















Corporate accelerator



Customized innovative solutions



Company readiness for future challenges



The ability to generate additional income



Development of a culture of internal entrepreneurship



Corporate accelerator

Diagnostics, strategic session





Internal innovation

Creation of competencies within the company for working with innovations, training and team building to test hypotheses



Demo Day

Demonstration of business cases, ready for piloting, to make a decision



Piloting startups and internal developments





External innovation

Searching for innovations for solving business problems. Scouting and selection of startups.







Technological

Searching and monitoring of innovative companies around the world in the industry of interest to solve local business problems of the company



Experimental sandbox

Innopolis is the best place to test new technologies in the real world conditions

Active examples



self-driving vehicles area



Internet of things



wireless connecting zone

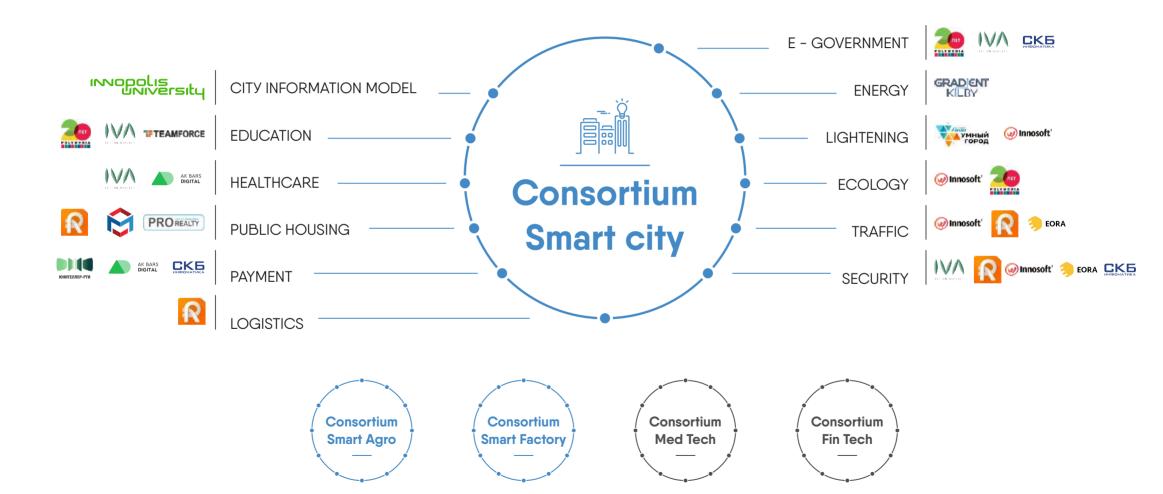


5G network

Perspectives: telemedicine, energy, financial services, self-driving vehicles, personal data processing



Consortia



Office rental



Office rental rates

\$ 8.3____ up to 700 m²

\$ 7.6 ____ 700-1 400 m²

\$ 6.9 ____ over 1 400 m²

for 1 m² per month, including VAT, municipal and operational Services



Office rent on preferential terms

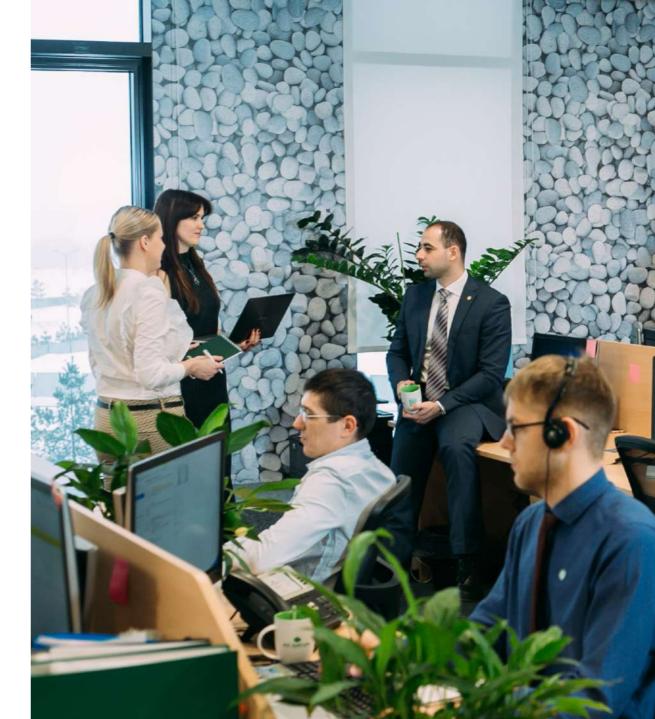
- conference hall
- coworking
- meeting rooms



Turnkey office design and furnishing



Modern security system



Life is full!



200 + events were held in 2019

44 industrial events

IT Festivals: IT nights, Joker, Stachka; National robotic academic contest; Expos and summits: CIPR, IoT summit etc.

100 K people visited Innopolis in 2019



TEDX Innopolis TOKOJEHNA, MEHAKOWNE MNP **TEDx Innopolis**

Meetups and trainings

During the last half of the year were held

70 meetups

QA, Computer vision, Game Dev, Systems Analytics, Python, Scrum, Robotics, blockchain, mobile development, etc.

training courses

Golang, Introductory Course to Machine Learning, Mobile App Developer, etc.



We have great community management services here a lot of opportunities to develop in new areas and meet professionals from different backgrounds in IT.

Konstantin Kubrak

Executive Director of EORA DATA LAB LLC



